

resound



Judge DeLoach and Commissioners of Lamb Co.,

As part of the Federal Government's American Rescue Plan Act (ARPA) states, counties, and municipalities received federal recovery funds to aide in COVID related hardships. This funding is earmarked for a variety of causes, with one of the most important being broadband infrastructure. The broadband networks funded through ARPA are to create infrastructure that will stand the test of time and enrich the livelihood of rural Americans by providing them with access to quality internet service. ARPA funds can be utilized through a public/private partnership or allocated to private entities to aid in the construction and implementation of a network. Resound Networks believes that ARPA funds will serve a key role in solving the digital divide and help bring highspeed internet to all rural Texans.

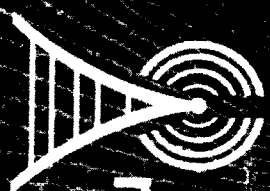
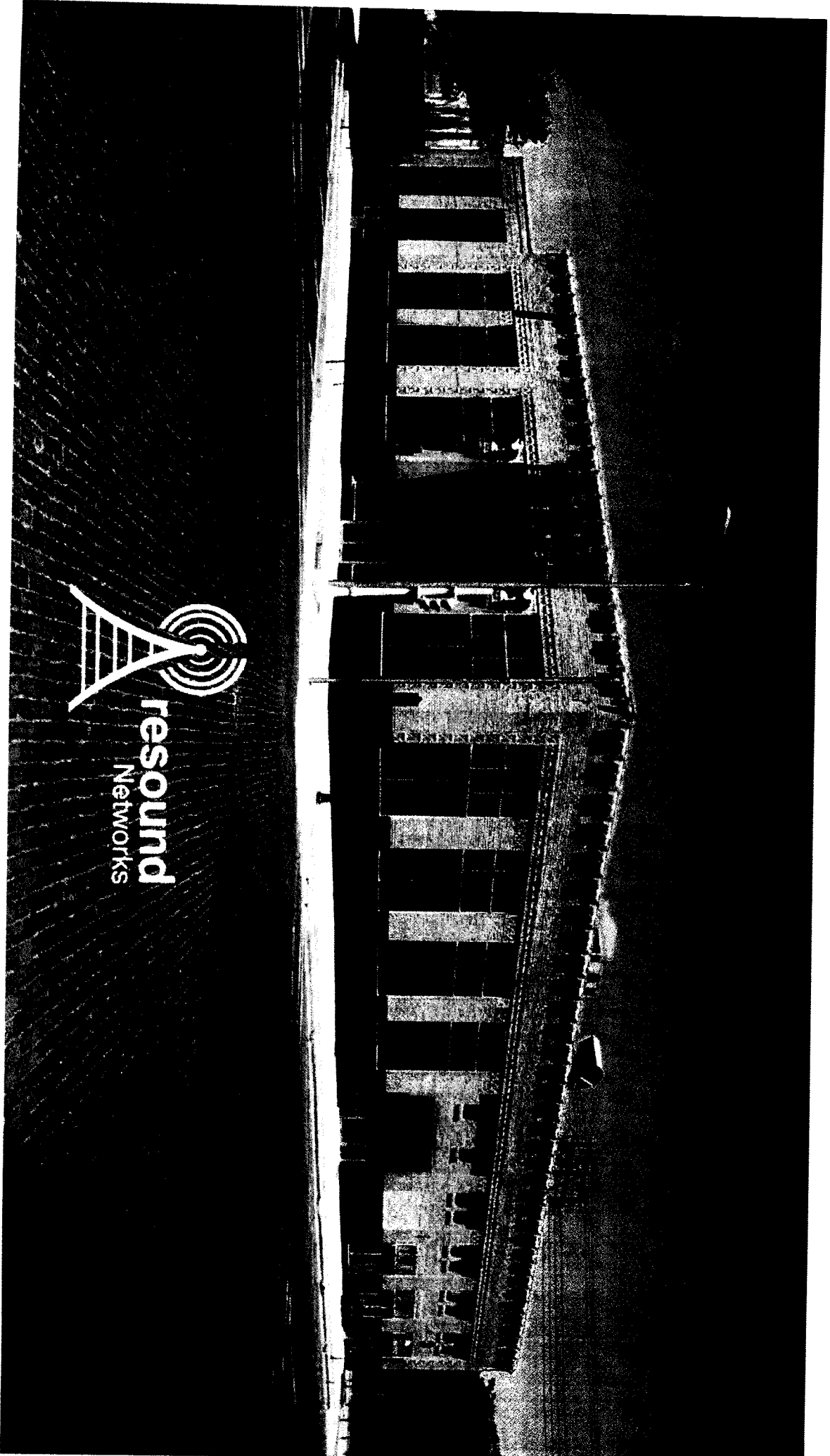
Enclosed is our proposal on expanding our broadband network in Lamb county. We hope this proposal will allow you to come to a decision regarding support for this project in the coming weeks. Resound Networks respectfully requests \$000,000 from the county's ARPA funds.

Lamb county has many rural areas that are underserved when it comes to broadband. These residents have little to no internet available to them. Our proposal directly addresses this issue.

Resound Networks is a Texas based internet service provider with a focus on rural communities and service coverage throughout Texas and eastern New Mexico. Resound Networks provides high-speed Internet and voice services to 125+ communities utilizing cutting edge fiber to the home, fixed wireless, and advanced network technology. Our goal is to provide telecommunications service throughout our current network footprint, RDOF obligation areas, and the surrounding rural areas we believe could still be underserved.

With your support, we will be able to expand our network to these areas in need while also upgrading our current infrastructure to provide a better service.

We are motivated to engage Lamb County, and the cities of Littlefield, Olton, Amherst, Spinglake, Earth, Spade & Sudan in a partnership that brings about a universal broadband solution to solve the digital divide for 99+% of locations in Lamb County. Thank you again for your consideration and we look forward to hearing from you soon.



resound
Networks

Resound Existing Broadband Coverage

Current and Future Coverage

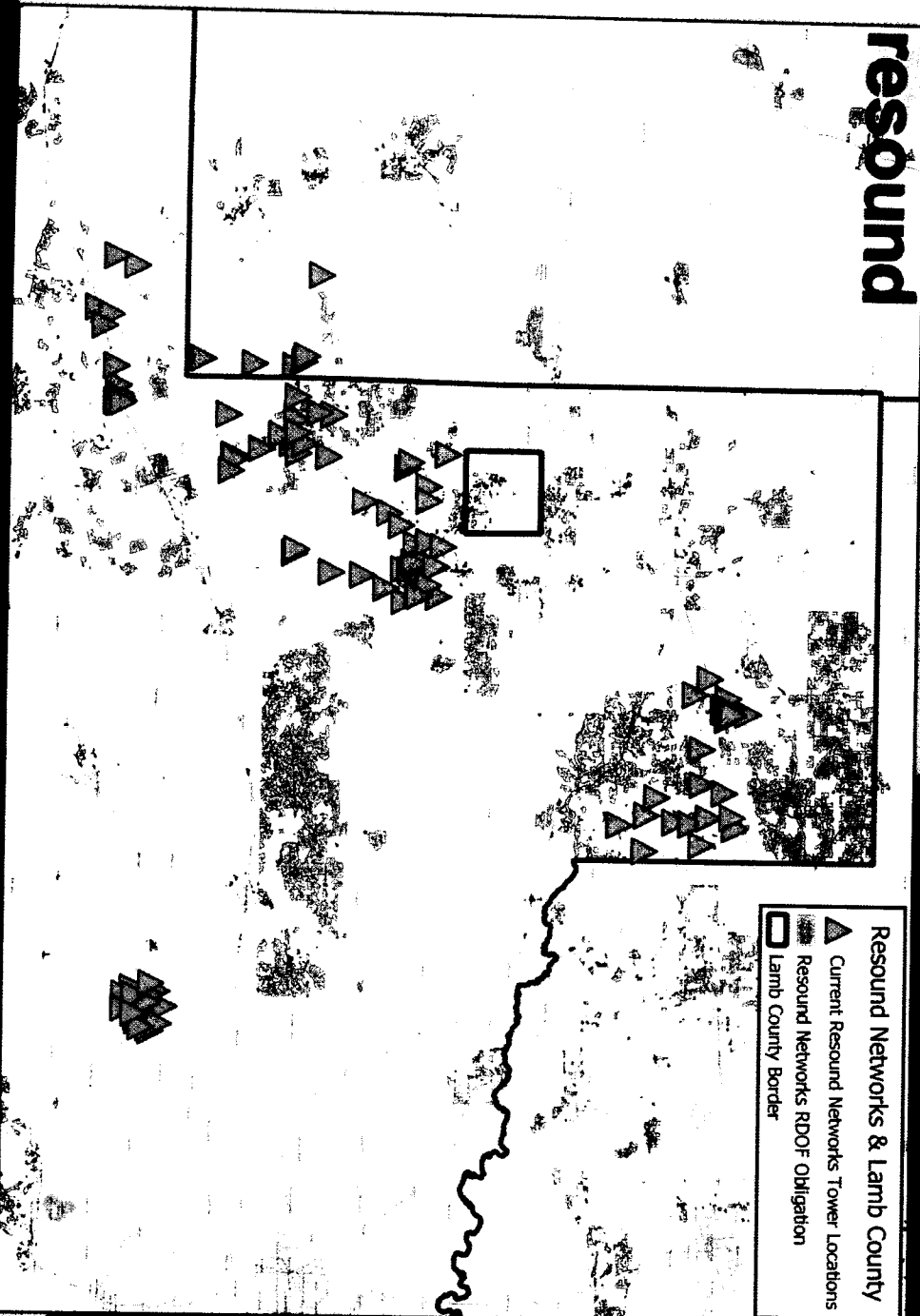
Resound Networks

- ◆ HQ Pampa, TX
- ◆ Existing Regional Offices
- ◆ New Regional Offices
- Resound RDOF Shapelfile
- Current Coverage Area
- County Borders
- State Borders



Resound Networks and Lamb County

resound



- ▲ Resound Networks & Lamb County
- Current Resound Networks Tower Locations
- ▨ Resound Networks RDOF Obligation
- Lamb County Border

Resound Networks provides high-speed internet services to 125+ communities utilizing:

- Fixed Wireless
- Fiber to Home

Advanced Routing & Switching Technology

Current Customer Base:

- Residential
- Commercial - Privately Owned Businesses, Government entities, & Public Service Industries

Resound has served many of the rural counties surrounding Lamb for several years. In 2019, Resound Networks became the largest RDOF recipient in West Texas. We have service obligations throughout nearly every West Texas county as well 6 additional mid-western states.

Focus on the Economically Distressed

- Since its inception, a core competency of Resound's has been to provide subsidy opportunity to low-income broadband customers. We have already invested our own funds in infrastructure to provide service and reduced rate broadband in economically distressed areas of West Texas. Resound has been a longtime participant in a multitude of subsidy programs meant to assist qualified end users with support on their internet service costs. Resound intends to leverage our RDOF federal subsidy dollars to extend our reach in areas we offer subsidy to qualified customers. Resound is motivated to partner with cities and counties alike to optimize our footprint where we can offer low-income subsidy to customers in need.
- Resound is a participant in the FCC's Affordable Connectivity Plan and Lifeline programs that offer subsidy to qualifying residential users in need of subsidy for broadband and telephone services. (Reference ACP handout for additional information on subsidy programs)
- Resound is seeking opportunities to partner with cities and counties within our existing network footprint to offer additional low-income and subsidized broadband packages to ensure connectivity for everyone.

resound

Resound's Existing Coverage and RDOF in Lamb County

Currently covering Littlefield and the surrounding rural area in Lamb County - a total of 3,841 locations.

Resound's RDOF service area is for use in areas immediately surrounding Amherst, Littlefield and Spade. Resound already provides service to 33% of our RDOF obligation in Lamb County.

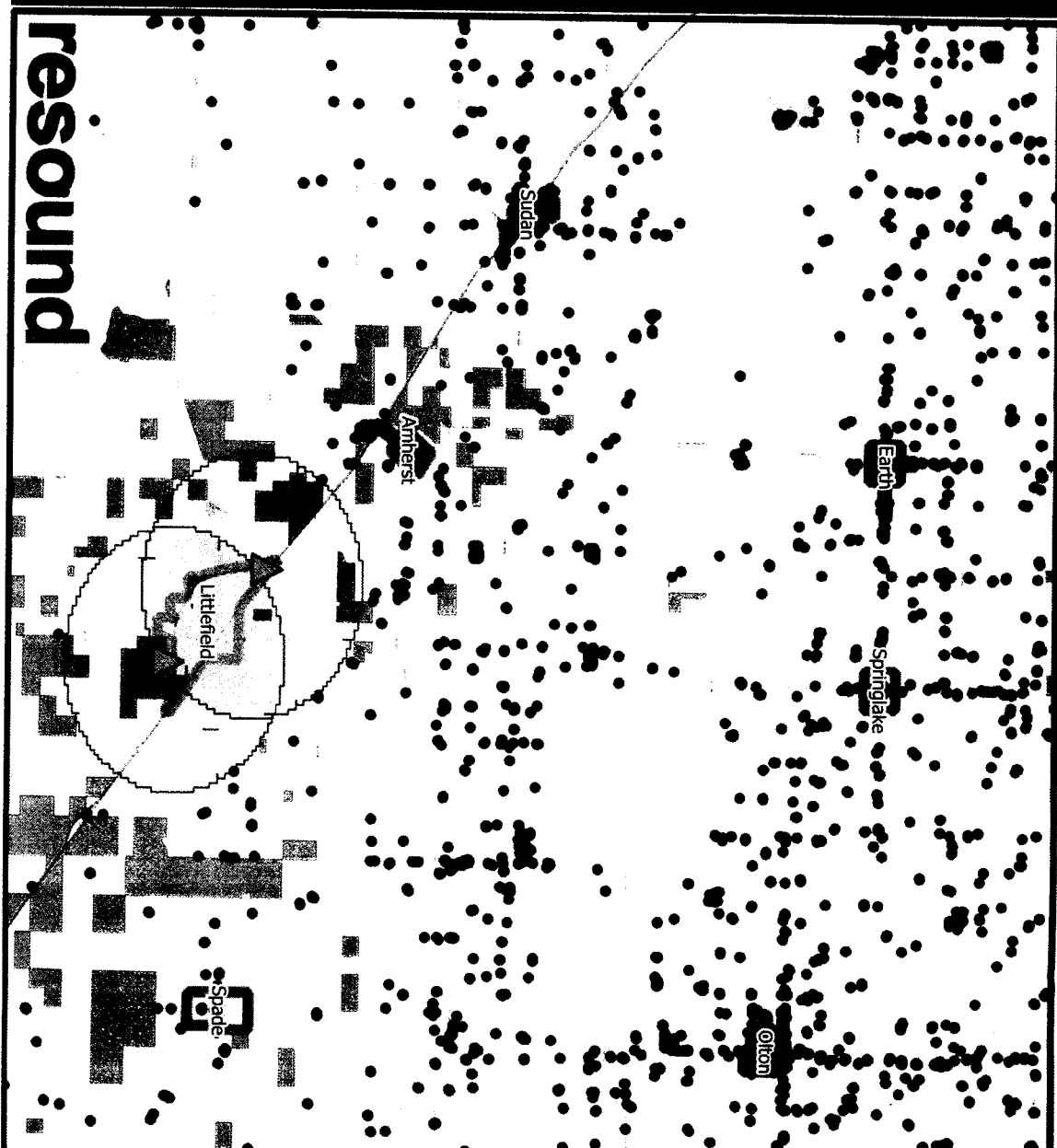
Upon completion of Resound's RDOF build obligation in Lamb County, there will be a remaining 5,250+ unserved/underserved premise locations with an estimated population of 10,000+ individuals left unserved.

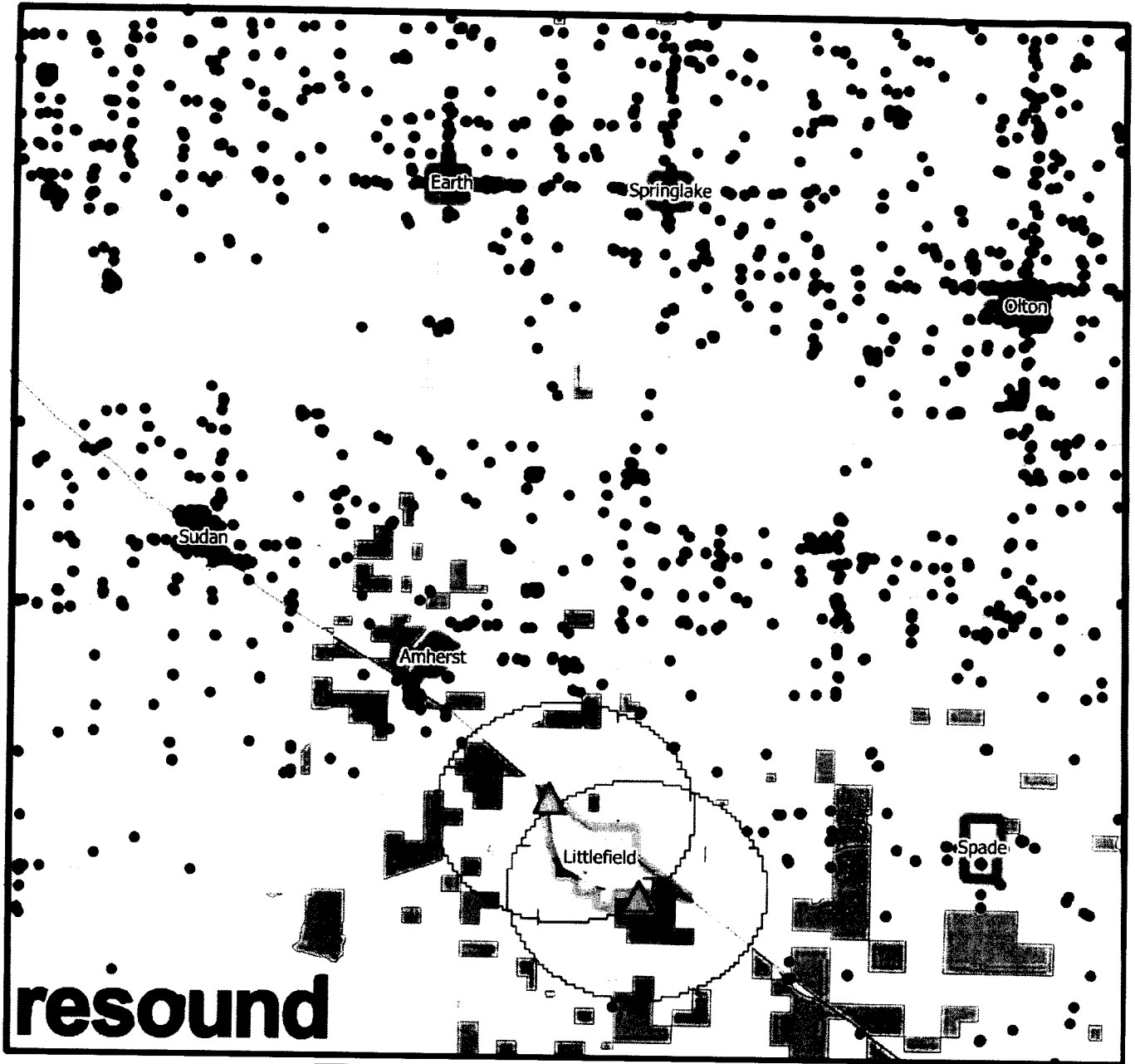
The remaining unserved/underserved locations remaining are: 2,435 are rural locations outside of any city limits within Lamb County.

2,820 locations are within the city limits of Earth, Springlake, Olton, Sudan, Amherst, and Spade.

Lamb County Broadband Landscape

- ARPA Candidates - Unserved/Underserved Locations
- ▲ Current Resound Networks Tower Locations
- Current Resound Network Service Area
- Resound Networks RDOF Obligation
- City Limits
- ▭ Lamb County Border





Lamb County Broadband Landscape

- ARPA Candidates - Unserved/Underserved Locations
- ▲ Current Resound Networks Tower Locations
- Current Resound Network Service Area
- ▨ Resound Networks RDOF Obligation
- City Limits
- ▭ Lamb County Border

Lamb County Broadband Landscape

- Currently covering Littlefield and the surrounding rural area in Lamb County - a total of 3,841 locations.
- Resound's RDOF service area is focused in areas immediately surrounding Amherst, Littlefield, and Spade. Resound already provides service to 33% of our RDOF obligation in Lamb County.
- Upon completion of Resound's RDOF build obligation in Lamb County, there will be a remaining 5,256+ unserved/underserved premise locations with an estimated population of 13,000+ individuals left unserved.
 - The remaining underserved/unserved locations remaining are:
 - 2,436 are rural locations outside of any city limits within Lamb County
 - 2,820 locations are within the city limits of Earth, Springlake, Olton, Sudan, Amherst and Spade.

Resound Networks Lamb County Broadband Proposal

The proposed ARPA solution will provide affordable high-speed broadband 100/100+ Mbps service to 95% of the remaining 5,256 underserved locations throughout Lamb County.

95% of all 9,251 locations throughout Lamb County will be serviceable with broadband.

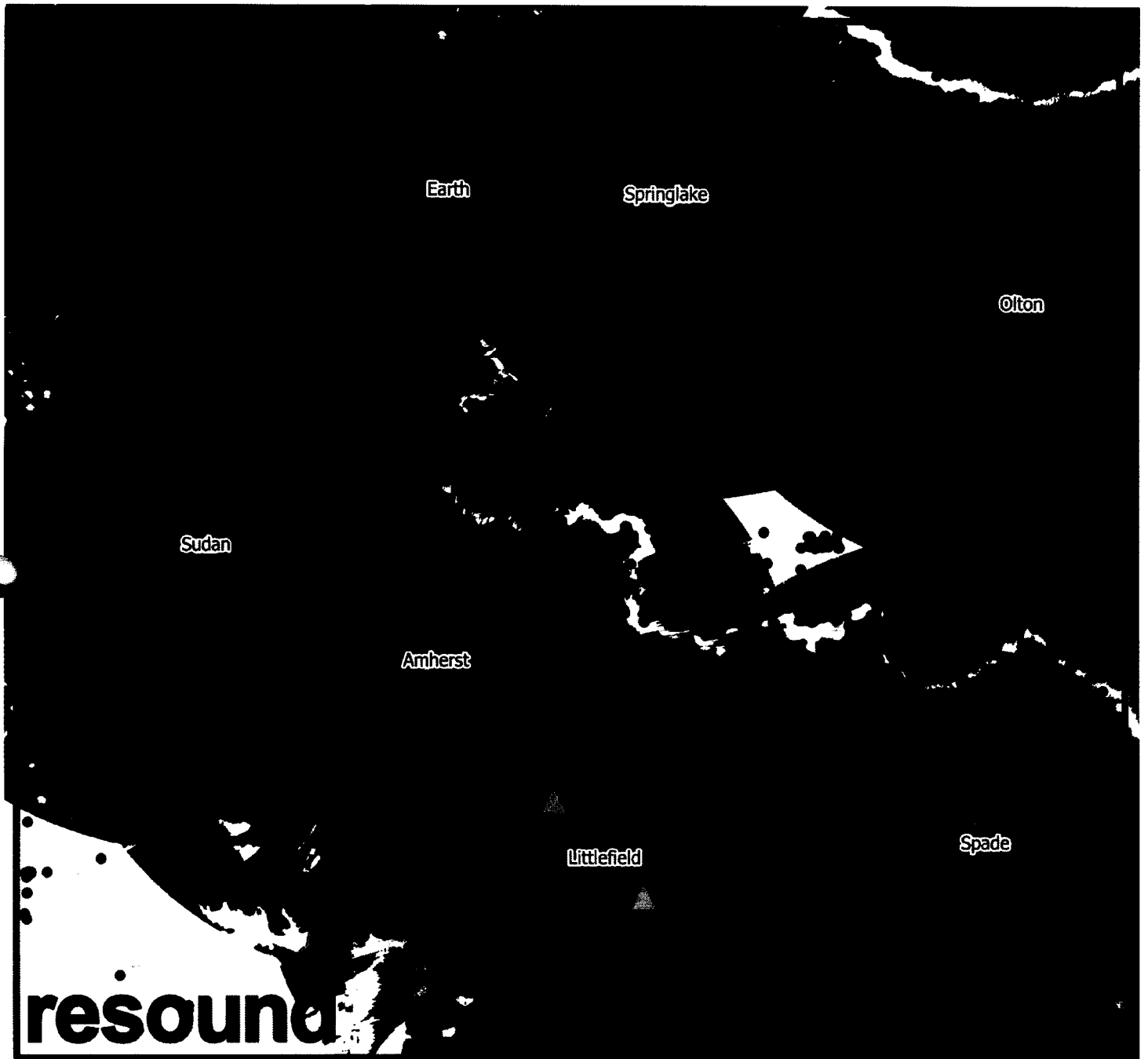
End user subsidy for broadband services are offered through Resound Networks via the Affordable Connectivity Program and Lifeline Benefit Program.

Resound's current day network coverage provides service to more than 41% of all locations in Lamb County. A partnership between Resound and Lamb County can leverage Resound's existing infrastructure, RDOF federal subsidy, and Resound's additional investment in infrastructure to provide coverage throughout the county more quickly and affordably - effectively solving the digital divide for Lamb County.

Lamb County Broadband Landscape

- ARPA Candidates - Unserved/Underserved Locations
- Resound Networks RDOF Obligation
- ▲ Current Resound Networks Tower Locations
- ▲ Proposed Resound Tower Locations
- Proposed Resound 100/100+ Mbps Service Area
- City Limits
- Lamb County Border





- Lamb County Broadband Landscape
- ARPA Candidates - Unserved/Underserved Locations
 - Resound Networks RDOF Obligation
 - ▲ Current Resound Networks Tower Locations
 - ▲ Proposed Resound Tower Locations
 - Proposed Resound 100/100+ Mbps Service Area
 - City Limits

Lamb County Resound Networks Proposal

- The proposed ARPA solution will provide affordable, high-speed broadband 100/100+ Mbps service to 95% of the remaining 5,256 underserved locations throughout Lamb County.
- 95% of all 9,251 locations throughout Lamb County will be serviceable with broadband.
- End-user subsidy for broadband services are offered through Resound Networks via the Affordable Connectivity Program and Lifeline Benefit Program.
- Resound's current day network coverage provides service to more than 41% of all locations in Lamb County. A partnership between Resound and Lamb County can leverage Resound's existing infrastructure, RDOF federal subsidy, and Resound's additional investment in infrastructure to provide coverage throughout the county more quickly and affordably – effectively solving the digital divide for Lamb County.

Current Pricing & Subsidy Opportunities

Affordable Connectivity Program (ACP)

Qualifications:

- Based on your household income
- If you or your child or dependent already receives a Lifeline benefit
- You are eligible for the ACP if you (or someone in your household) participate in one of these programs:
 - Supplemental Nutrition Assistance Program (SNAP), formerly known as Food Stamps
 - Medicaid
 - Special Supplemental Nutrition Program for Women, Infants, and Children (WIC)
 - Supplemental Security Income (SSI)
 - Federal Public Housing Assistance (FPHA)
 - Veterans Pension and Survivors Benefit
 - Free & Reduced-Price School Lunch Program or School Breakfast Program, including at U.S. Department of Agriculture (USDA) Community Eligibility Provision schools
 - Received a Federal Pell Grant in the current award year

Customers who qualify for this program can receive a reduced rate package up to \$30 per month.

Current Pricing & Subsidy Opportunities

Lifeline

Qualifications:

You can get Lifeline if your income is 135% or less than the Federal Poverty Guidelines (see the table below). The guideline is based on your household size and state.

Federal Assistance Programs

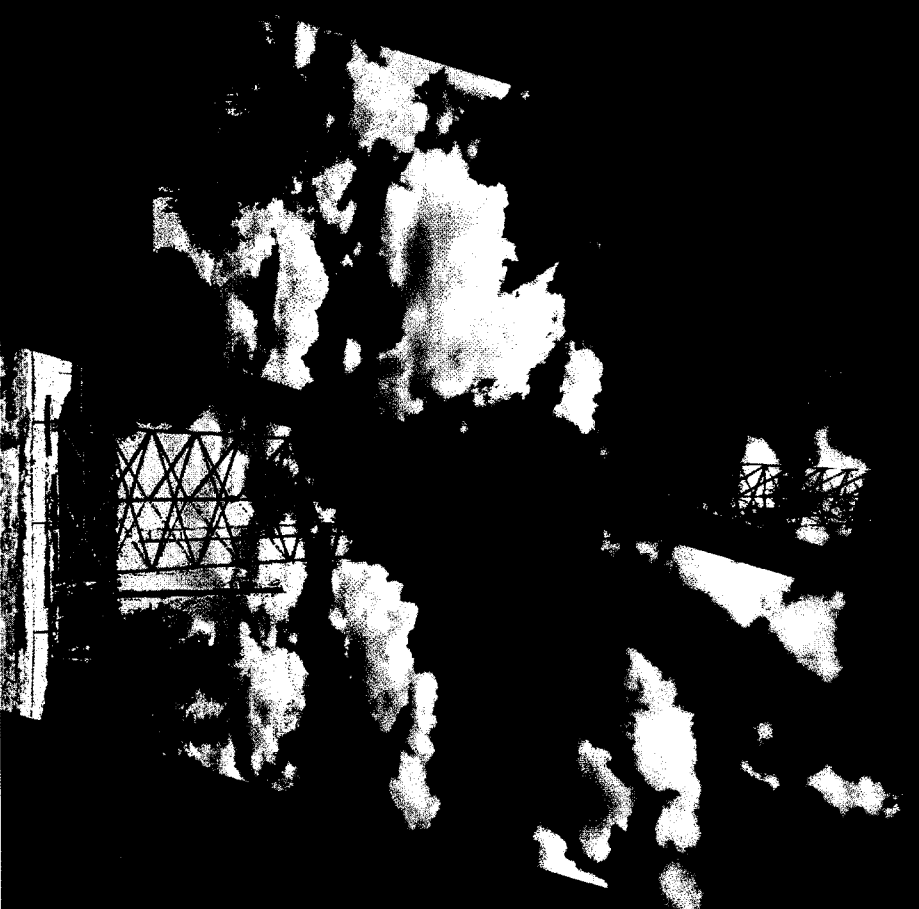
You can get Lifeline if you (or someone in your household) participate in one of these programs:

- Supplemental Nutrition Assistance Program (SNAP), formerly known as Food Stamps
- Medicaid
- Supplemental Security Income (SSI)
- Federal Public Housing Assistance (FPHA)
- Veterans Pension and Survivors Benefit

o

OVERVIEW

Designed for the Expansion of
Broadband Infrastructure of Lamb
County Texas Utilizing ARPA Funds



Offered Services

10 mbps

\$39.99
per month

Web Surfing

Email

Search Engines

Streaming Music

Instant Messaging

25 mbps

\$59.99
per month

Streaming Applications

Cloud Storage

Web Conferencing

Download/Upload Applications

50 mbps

\$79.99
per month

Multiple TV Streaming Apps

File Streaming

Live Streaming Gaming

Download/Upload Applications

100 mbps

\$99.99
per month

Multiple TV Streaming Apps

Download/Upload Applications

File Streaming

Live Streaming Gaming

Download/Upload Applications

Additional Countywide Subsidy

10 Mbps \$39.99/mo

25 Mbps \$59.99/mo

50 Mbps \$79.99/mo

100 Mbps \$99.99/mo

County-wide Resound Discount

County-wide Resound Discount

10 Mbps \$39.99/mo

25 Mbps \$49.99/mo

50 Mbps \$69.99/mo

100 Mbps \$89.99/mo

Qualifying ACP

County-wide Resound Discount +
Qualifying ACP

County-wide Resound Discount +
Qualifying ACP

Qualifying ACP

Proposed Additional Services Offered

250 Mbps

500 Mbps

\$119.99/mo

\$149.99/mo

250 Mbps

500 Mbps

Qualifying ACP

Qualifying ACP

\$119.99/mo

\$149.99/mo

COMMITMENT TERMS

- The entirety of the project will be completed within 8 months of being awarded the bid.
- Resound will commit to providing service at or above these advertised speeds to all customers shown within the propagation areas for a minimum term of 10 years.
- This term commitment will ensure serviceable locations will have a reliable internet option for many years to come.
- Homes and businesses will have State-of-the-Art internet capable of meeting the demands of today's digital universe.
- Customers will receive free installations and unlimited data.
- At completion of this project, Resound will be able to provide internet service to 95% of Lamb County's 13,000+ total population.
- Additionally, Resound will allow free space to the county on Resound towers to support communication and first response needs of the county.

References

City of Pampa, TX:

City Manager – Shane Stokes

sstokes@cityofpampa.org

2Pifi:

Dan Rhodes

danrhodes@2pifi.com

Energy Transfer:

Project Manager – John Cimnater

John.cimnater@energytransfer.com

Lubbock, TX Economic Development:

David Rushing

david.rushing@lubbockeda.org

Gray County, TX:

County Commissioner – Jeff Haley

jeffhaley66@gmail.com

Wheeler County, TX Economic Development:

Kristen Moudy

rkimoudy@gmail.com